

BUILDING PROVIDER PARTNERSHIPS TO CREATE CLINICAL VALUE

MEDICA®



ACO PARTNERSHIPS

In 2012, Medica partnered with a major health care system to develop our first Accountable Care Organization (ACO), an important step toward the reimagining of provider collaboration and care delivery. Today, we continue to transform health care delivery through collaboration with 12 leading care systems across nine states.

Our provider partnerships are unique. Working together, we are improving health care quality and managing health care cost at the member, provider and system level. Customized clinical support models are leading to improvements in care coordination and member health through tailored population health strategies and interventions.



OUR VISION

Medica's vision is to be trusted in the community for our unwavering commitment to high-quality, affordable health care.



Collaboration on quality metrics and member — specific data to improve care delivery and patient health outcomes



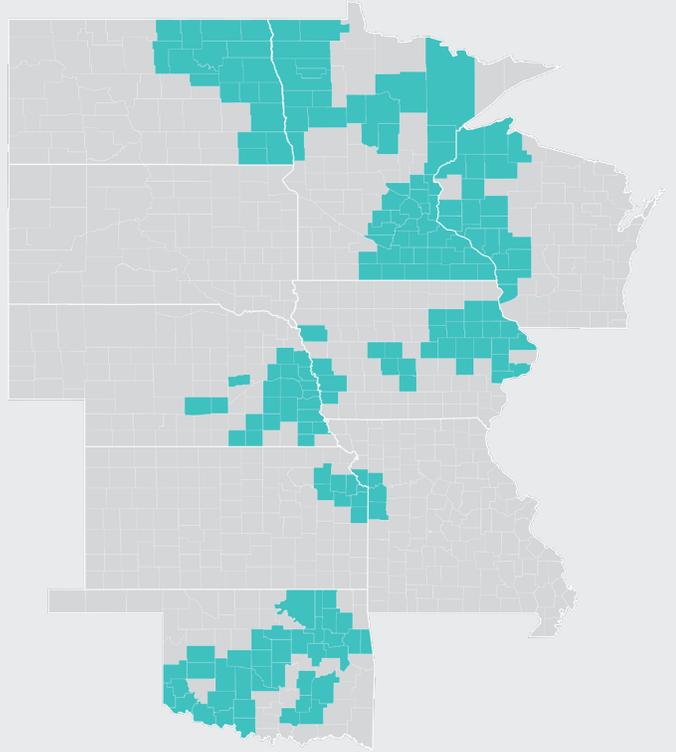
Shared risk opportunities calibrated to ACO risk tolerance



Active partner in sales and marketing strategies that promote patient growth and retention



ACO Service Area



We work together on the service experience to members who are navigating the complexity of health care with more integrated and personal experience.

While each ACO arrangement is unique, all partnerships provide continuous opportunities to work together on health care delivery, quality initiatives and consumer experience.

Building strong partnerships has supported Medica's geographic expansion and membership growth. It has also supported patient growth and retention for our partners.

More than 75,000 members in Medica's Commercial business segment have enrolled in an ACO. ACO enrollment in Medica's Individual and Family Business is also on the rise, with nearly 80,000 members electing to receive their health care through an ACO.

In 2018, nine of Medica's ACO partners participated in an ACO Engagement Summit hosted at Medica. Summit participants discussed health care quality and trends, and shared clinical best practices in a number of areas, including pharmacy management, care coordination, physician engagement, predictive modeling and data management.



Partner participates in building the network



Shared clinical model through an integrated team



Collaboration on an integrated member-focused service experience